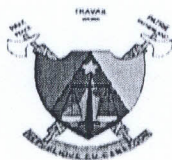


REPUBLIQUE DU CAMEROUN  
Paix - Travail - Patrie  
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MINISTERE DES TRAVAUX PUBLICS  
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REPUBLIC OF CAMEROON  
Peace - Work - Fatherland  
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MINISTRY OF PUBLIC WORKS  
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**PUBLIC INTERNATIONAL REQUEST FOR EXPRESSION OF INTEREST**  
N° \_\_\_\_\_/APMI/MINTP/SG/DGET/DPPN/2016 OF \_\_\_\_\_

IN VIEW OF THE SELECTION OF ENTERPRISES OR JOINT-VENTURES TO ACCOMPANY  
THE GOVERNMENT OF THE REPUBLIC OF CAMEROON IN THE FINANCING, DESIGN,  
CONSTRUCTION, EQUIPMENT, EXPLOITATION AND MAINTENANCE OF FOURTEEN (14)  
AUTOMATIC TOLL GATES ON CERTAIN PAVED ROADS OF THE CAMEROONIAN ROAD  
NETWORK.

***Roads concerned :***

- ❖ **Yaounde-Douala-Limbe**
- ❖ **Yaounde-Bafoussam-Bamenda**
- ❖ **Douala-Bafoussam**
- ❖ **Bafoussam-Dschang**
- ❖ **Bafoussam-Foumban**
- ❖ **Yaounde-Mbalmayo**

*Adresse web : [www.mintp.cm](http://www.mintp.cm) ; Adresses emails : [cabinet@mintp.cm](mailto:cabinet@mintp.cm)/[setat@mintp.cm](mailto:setat@mintp.cm)*

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May 2016

-9-

## **I. OBJECT**

The Government of Cameroon, represented by the Minister for Public Works, Conceding Authority hereinafter referred to as «the Public Partner» hereby issues a Public International Request for Expression of Interest (APMI), in view of the selection of enterprises or joint-ventures, to accompany the Government of the Republic of Cameroon in the financing, design, construction, equipment, exploitation and maintenance of fourteen (14) automatic toll gates on certain paved roads of the Cameroonian road network.

## **II. DESCRIPTION OF PROJECT**

The general objective of the project is to ensure a rigorous maintenance of the road network through a sustainable financing. Its objective is to optimize the revenues of toll gates by the introduction of a specific modern collection method in order to increase the resources destined for the financing of road maintenance.

The project concerns the construction of fourteen (14) automatic toll gates on the following roads:

- ❖ **Yaounde-Douala-Limbe**
- ❖ **Yaounde-Bafoussam-Bamenda**
- ❖ **Douala-Bafoussam**
- ❖ **Bafoussam-Dschang**
- ❖ **Bafoussam-Foumban**
- ❖ **Yaounde-Mbalmayo**

These tollgates have been shared into lots as follows:

<b>Lot No.</b>	<b>Name of toll gate</b>	<b>Number of toll gates</b>
<b>1</b>	Mbankomo, Boumnyebel, Edea, Tiko	<b>4</b>
<b>2</b>	Mbanga, Manjo	<b>2</b>
<b>3</b>	Nsimalen, Nkometou, Bafia	<b>3</b>
<b>4</b>	Bayangam, Foumbot, Bandja, Matazem, Dschang	<b>5</b>

Two main components should be distinguished within the framework of this project: the **civil engineering component** and the **equipment component**.

### **II.1. Civil engineering component**

The system proposed must conform to international standards and enable the passage of about 200 vehicles per hour and per toll lane. The configuration selected for the said toll gates shall be 2x2 lanes for a 22.40 m + 2x1.50 m wide platform (pedestrian passage+ 2 wheels) excluding the Nkometou and Edea toll gates which will be made up of 2x3 lanes with a 32.80m+2x1.50 m wide platform. The length of the platform shall be fifty meters.

Every toll gate shall have a surveillance building with especially a reception hall for users, a supervision/surveillance room, an account rendering room, a technical room and a gendarmerie post.

The outer space shall have parking lots and public lighting.

## **II.2. Equipment component**

The equipment of this project shall enable the installation of the following components:

- ❖ a video-surveillance sub-system ;
- ❖ an interphone sub-system ;
- ❖ an access control sub-system ;
- ❖ an alarm sub-system ;
- ❖ a fire security, protection of persons and property sub-system ;
- ❖ an inter-set telephone and data communication sub-system ;
- ❖ a sim card sale and recharge sub-system, per sub-lot, but likely to integrate new toll gates ;
- ❖ a billing, subscription cards management, financial management, customers management and recovery sub-system .

The following equipment shall be installed, per lane, to enable the collection of toll and the registration of transactions:

- ❖ a lane blockage barrier ;
- ❖ a mechanism for the classification of vehicles ;
- ❖ a lane calculator ;
- ❖ a toll booth;
- ❖ a tariff billposter ;
- ❖ a passage barrier ;
- ❖ portcullises ;
- ❖ a lane video ;
- ❖ posting lights.

## **III. SELECTION PROCEDURE**

In keeping with the legal framework of partnership contracts applicable in Cameroon whose information is available on the [www.ppp-cameroun.cm](http://www.ppp-cameroun.cm) website of the Partnership Contracts Execution Support Council (CARPA), the private partnership selection procedure shall have the following stages :

1. the Request for Expression of Interest to draw up a short list of at most five (5) candidates invited to participate in the next step of the Limited Invitation to Tender;
2. the Limited Invitation to Tender to lay down the competitiveness rules and the composition of the application file ;
3. the opening and analysis of offers by the special partnership contracts tender board responsible for the drafting of a pre-selection report by order of merit ;
4. the pre-selection dialogue which shall consist in the consultation in order to define with each pre-selected candidate the technical resources as well as the appropriate legal and financial elements for the execution of the project ;
5. the submission of tenders by the pre-selected candidates after the pre-selection dialogue. The said final offers shall be opened and analyzed by the special partnership

contracts tender board responsible for the drafting of a pre-selection report and to establish the ranking of candidates by order merit ;

6. the temporal successful tenderer shall be appointed on the basis of a pre-selection report, and invited to negotiate the terms of the contract ;
7. the elaboration of a draft partnership contract that would be signed by the two parties after the notice of non-objection by CARPA.

It should be noted that the temporal successful tenderer, be him a Cameroonian or a foreigner shall, before signing the partnership contract, create a Cameroon legal-binding enterprise specially dedicated to the project.

The public Partner shall reserve the right to modify the procedure at any moment of the Request for Expression of Interest, if necessary. In this case, he shall inform all the candidates of the modifications and changes made.

The conditions for the execution of the step following the Request for Expression of Interest shall be specified later.

#### **IV. CONDITIONS FOR ELIGIBILITY**

This Public International Request for Expression of Interest (APMI) shall be open to all contractors or joint-ventures with experience in the financing, design, construction, equipment, exploitation and maintenance of automatic toll gates in Public-Private Partnership mode, including concession.

A candidate may be a single enterprise or a joint-venture. The word « candidate » refers to the leader of the joint-venture.

To avoid disqualification, no contractor shall participate in more than one tender.

#### **V. APPLICATION FILE**

The Request for Expression of Interest file per candidate shall include the following:

- the administrative document ;
- the financial references ;
- the technical references ;
- understanding of the project ;

##### **a. Administrative document**

The administrative document shall include the following:

- a Request for Expression of Interest letter duly signed by the legal representative of the candidate or of the mandatory in the case of joint-venture (cf. model enclosed in the file) ;
- a formal declaration of the candidate (cf. model enclosed in the file) ;
- a declaration of solidarity in the case of joint-venture (cf. model enclosed in the file) ;
- a general presentation of the candidate and of each member of the joint-venture if need be (cf. model enclosed in the file) ;
- a certified true copy of the updated by-laws of the enterprise and of its business

licence (or equivalent document in the candidate's and each member of the joint-venture's country if need be).

**b. Financial references**

The candidate shall show proof of his experience in the financing of automatic toll gate projects.

The financial references shall include the following:

- the account of the amounts already mobilized for similar projects ;
- the financing capacity (banking availability, liquid assets, credit line, etc.);
- a synthetic presentation table of the principal financial data of the enterprise for the past five (5) financial years (cf. model enclosed in the file) ;
- the audited and certified accounts of the past five (5) accounting years of the enterprise (attachments included) ;
- original of the attestation of non-bankruptcy of the enterprise (or equivalent document in the candidate's country) ;
- references of the banking and/or financial institutions ready to accompany the candidate.

**c. Technical references**

The candidate shall present a document to enable the evaluation of his experience and technical capacities. This document shall indicate:

- the presentation of human and material resources according to the models attached ;
- the presentation of the construction works of automatic toll gates;

**d. Understanding of the project**

The candidate shall present in this part:

- a brief description of his understanding of the construction, equipment, exploitation and maintenance of toll gates, within the framework of a partnership contract with the Government of Cameroon represented by the Ministry of Public Works.
- a methodology note showing how the candidate intends to manage the exploitation and maintenance phase of the toll gate and to mobilize the necessary resources ;
- a brief summary of the investments which he intends to make during the execution of the project ;
- the objectives indicating the exploitation and maintenance efficiency of toll gates.

The documents of the tender file and any eventual correspondence must be in French or English.

**e. Submission of tender documents**

The tender document, made up of sealed envelopes a, b, c and d, all the four enclosed in a sealed outer envelope, shall be submitted against a receipt at the following address : **Ministry of Public Works : Central Mail Service, situated on the 14<sup>th</sup> floor of ministerial building N°1, no later than 11 August 2016 at 3 p.m, local time.**

Each envelope (a, b, c and d) shall bear seven (7) copies, including one (1) initialed original and six (6) copies. The initialed original shall clearly bear the inscription « original »

to distinguish it from the copies. In the event of divergence between the original and a copy, the original version shall prevail.

The sealed outer envelope shall bear only the following:

**IN VIEW OF THE SELECTION OF ENTERPRISES OR JOINT-VENTURES TO ACCOMPANY  
THE GOVERNMENT OF THE REPUBLIC OF CAMEROON IN THE FINANCING, DESIGN,  
CONSTRUCTION, EQUIPMENT, EXPLOITATION AND MAINTENANCE OF FOURTEEN (14)  
AUTOMATIC TOLL GATES ON CERTAIN PAVED ROADS OF THE CAMEROONIAN ROAD  
NETWORK.**

**Roads concerned :**

- ❖ **Yaounde-Douala-Limbe**
- ❖ **Yaounde-Bafoussam-Bamenda**
- ❖ **Douala-Bafoussam**
- ❖ **Bafoussam-Dschang**
- ❖ **Bafoussam-Foumban**
- ❖ **Yaounde-Mbalmayo**

**« TO BE OPENED ONLY AT THE EVALUATION SESSION »**

The tender file must be in French or English.

Any tender received after the submission deadline shall be rejected.

**VII. OPENING OF TENDERS**

The tender files received within the submission deadline shall be opened by the tender board put in place to that effect. The opening of the tender shall be public on a date and at a time that will be communicated by writing to candidates.

After the opening of tenders and the identification of candidates in a public session, the tender board shall verify the compliance of documents (condition of the presentation of the tender file, presence of the relevant documents and respect of the models).

Non-compliant documents may be rejected. If the tender board deems it opportune and necessary, it may request the candidate(s) concerned to provide the documents lacking or any other additional information or document. In this case, the candidate concerned shall be bound to answer the tender board within the prescribed timeframe.

The report of the opening session shall list of compliant documents and indicate the eventual reasons for the non-compliance of the other documents. The report shall be signed on the spot by all members of the tender board and by the representatives of the candidates present.

After the signing of the report, the Chairperson of the tender board shall call off the public session and the rest of the deliberations of the tender board shall continue behind closed doors.

#### **VIII. TENDER EVALUATION**

The tender board shall analyze each tender document in order to evaluate and rank the candidates according to their technical and financial capacities to successfully finance, design, construct, equip, exploit and maintain fourteen (14) toll gates.

The tender documents shall be evaluated as per the following criteria:

- General presentation of the tender ..... **10 pts**
- Understanding of the project..... **20 pts**
- Technical references of the candidate.....**40 pts**
- Financial capacity of the candidate .....**30 pts**

#### **IX. ACQUISITION OF THE REQUEST FOR EXPRESSION OF INTEREST DOCUMENT**

With effect from the date of publication of the Request for Expression of Interest, any interested candidate may obtain the tender document free of charge at the General Directorate of Technical Studies. The document may also be downloaded on the website of the Ministry of Public Works at the following address: [www.mintp.cm](http://www.mintp.cm) and of CARPA ([www.ppp-cameroun.cm](http://www.ppp-cameroun.cm)).

The secretariat appointed to this effect shall draw up and update the list of candidates and their contacts provided during the acquisition of the tender documents.

#### **X. NOTIFICATION OF RESULTS**

After the evaluation of the tenders, a maximum of five (5) candidates shall be invited to participate in the next stage following the Limited Invitation to Tender.

All tenderers shall be informed of the evaluation results by writing.

The conditions for participation in the next stage shall be specified in the Limited Invitation to Tender that will be handed to the candidates concerned.

#### **XI. APPLICABLE LAW**

This procedure shall be subjected to the laws and rules applicable in Cameroon, especially to the legal instruments of partnership contracts.

#### **XII. FEES**

Each candidate shall bear all the fees related to the preparation and submission of the tender file.

### **XIII. FURTHER INFORMATION**

Additional technical clarification may be obtained at the General Directorate of Technical Studies, tel: (237) 22 22 20 644/ 22 22 20 658/22 22 30 697, email: [dget@mintp.cm](mailto:dget@mintp.cm) no later than one week before the tender-submission deadline.

**THE MINISTER FOR PUBLIC WORKS,**



**Emmanuel NGANOU DJOUMESSI**



# ATTACHMENTS

# Model of the Expression of Interest letter

[Headed paper of the representative of the joint-venture]

Yaounde, Cameroon

[\_\_\_\_], [\_\_\_\_], 2016

To  
The Minister for Public Works

***Subject: Expression of Interest Letter for the partnership contract in view of the financing, design, construction, equipment and exploitation of fourteen (14) automatic toll gates on certain paved roads of the Cameroonian road network.***

Your Excellency

Within the framework of the procedure launched by the Minister for Public Works in view of the financing, design, construction, equipment and exploitation and maintenance of fourteen (14) automatic toll gates on certain paved roads of the Cameroonian road network, we hereby express our interest for the project and submit our tender prepared in keeping with the instructions of the Request for Expression of Interest document.

[Add in the case of joint-venture tender: this tender has been prepared in partnership with [ ] company, our company intervening as its representative in its name and on behalf of the other members of the joint-venture.]

We confirm having read the entire request for expression of interest document and we accept all the terms without reservation.

Enclosed to this letter are all the constituent documents of our tender.

We have appointed as our representative [Name of the representative], [Address, telephone and fax numbers, e-mail address of the representative], notably for the reception of all the notifications provided for in this procedure.

We formally certify that all the documents and information provided in our tender are sincere and exact in every respect./-

[Name, title, signature, stamp]



## Joint-venture declaration model

We the undersigned,

### **Legal entity (1)**

The company (Company name and legal form)

Address of the head office:

Business registration n°

Main activity :

Represented by : (Name, surname, nationality, national identity card No. or residence card No. or Passport No.), as :

### **Natural person (2)**

The company (Company name and legal form)

Address of the head office:

Business registration n°

Main activity :

Represented by : (Name, surname, nationality, national identity card No. or residence card No. or Passport No.), as :

### **Natural person (3).....**

.....

.....

**Hereby declare** that we are acting conjointly and in solidarity within the framework of the above-mentioned joint-venture to tender for the Request for Expression of Interest

**IN VIEW OF THE SELECTION OF ENTERPRISES OR JOINT-VENTURES TO ACCOMPANY THE GOVERNMENT OF THE REPUBLIC OF CAMEROON IN THE FINANCING, DESIGN, CONSTRUCTION, EQUIPMENT, EXPLOITATION AND MAINTENANCE OF FOURTEEN (14) AUTOMATIC TOLL GATES ON CERTAIN PAVED ROADS OF THE CAMEROONIAN ROAD NETWORK.**

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- ❖ **Bafoussam-Dschang**
- ❖ **Bafoussam-Foumban**
- ❖ **Yaounde-Mbalmayo**

**Appoint as** representative of the joint-venture..... ;

Done in ....., on .....

Signature and stamp of each company of the joint-venture

General presentation of the candidate

1. Company name and legal form
2. Address of the administrative head office
3. Contacts
4. Telephone
5. Fax
6. Email/website
7. Address of the company's head office
8. Year of the company's constitution, registration or matriculation
9. List of shareholders with at least 5% of the capital (name, nationality, % of the capital and % of the right to vote)
10. Brief presentation of the company and of its different activities
11. Organization chart of the company
12. Number of the company's staff per activity



### 13. Principal managers of the company

In the event of a joint-venture tender, all this information must be provided by each member company.

## Formal declaration model

I the undersigned (Name, surname, nationality, national identity card No. or residence card No. or Passport No.), representing the (Company name and legal form) company,

With capital:

Address of the head office:

Business licence n°:

### **Hereby declare that:**

- 1- The company is not in conflict with the State of Cameroon in any domain whatsoever.
- 2- The company is neither under judicial liquidation, or judicial recovery;
- 3- I certify that all the information contained in our tender file is exact.

Done in : ....., on .....

[Name, title, signature, stamp]

In the event of a joint-venture tender, all this information must be provided by each member company.

## Financial information

Summary of financial statements and equivalent in CFA francs

Year	2015	2014	2013	2012	2011
Total fixed asset					
Total real estate					
Total liability					
Total own capital					
Total financial debts					
Total turnover					
Including the turnover of of the constuction and exploitation activities of toll gates					
Result after taxes					

We the undersigned, [candidate's company name or of each joint-venture company if need be, represented by (name and title of the signatory)], certify that the information provided above are sincere and exact.

Done on

On behalf of [candidate's company name or of each joint-venture company if need be]

[Name, title, signature, stamp]

In the event of a joint-venture tender, all the information must be provided individually by each member company, with a summary of all the financial data of all the joint-venture.

## References in the financing, construction and exploitation of toll gates

Experience in the construction, exploitation and maintenance of toll gates

YEAR	2015	2014	2013	2012	2011
<b>Name of country N°1</b> <b>Name of project N°1</b>					
Characteristic of the toll gate (profile, number of lanes, platform width, platform length)					
Construction of toll gates					
Duration of construction					
VL average daily exploitation traffic					
PL average daily exploitation traffic					
<b>Name of country N°2</b> <b>Name of project N°2</b>					
Characteristic of the toll gate (profile, number of lanes, platform width, platform length)					
Construction of toll gates					
Duration of construction					
VL average daily exploitation traffic					
PL average daily exploitation traffic					
Characteristic of the toll gate (profile, number of lanes, platform width, platform length)					

## Curriculum Vitae (CV) model of the specialized staff proposed

Position: .....





Name of Candidate: .....

Name of employee: .....

Profession : .....

Diplomas : .....

Date of birth : .....

Number of years of employment of the Candidate:..... Nationality : .....

Affiliation to associations/ professional joint-ventures : .....

.....

Specific attributions : .....

.....

**Main qualifications :**

[Give in about half a page, a synopsis of the training and experience aspects of the employee which are most useful to his/her attributions in the mission. Indicate the level of his/her responsibilities during former missions, while specifying the date and place.].....

.....

**Training :**

[Summarize in about one quarter of a page, the university and other specialized studies done by the employee, while indicating the names and addresses of the schools and universities attended, with the dates as well as diplomas obtained.]

**Attached documents :**

- Certified true copy of the highest diploma and eventually an attestation of the professional order

- Attestation of availability

.....

**Professional experience :**

[In about two pages, make a list of the jobs carried out by the employee after his/her studies in inverse chronological order, starting with his/her current position. For each, indicate the dates, name of employer, title of the position occupied and place of work. Also specify the type of activity carried out for the past ten years and, if need be, the name of the customers likely to provide references.]

**Computer knowledge:**

[Indicate the level of knowledge]

.....

**Languages :**

[Indicate the level of knowledge for each: mediocre/average/ good/excellent, concerning read/  
written/ spoken language.]

.....

**Attestation :**

I, the undersigned, certify, in all conscience, that the information provided above is a faithful  
account of my situation, qualifications and experience.

.....Date :.....

[Signature of the employee and of the skilled representative] day/month/year

Name of employee: .....

Name of the skilled representative: .....

